

## CITY OF MANASSAS PARK - STAFF REPORT/RECOMMENDATION

**REQUESTING DEPARTMENT:** Department of Community Development and Public Works

**MEETING DATE:** October 20, 2020


**SUBJECT/TOPIC:** Purchase of replacement vehicle for PW-131 and PW-153

**BACKGROUND:** Both vehicles being replaced are old and are becoming more and more expensive to repair. PW-131 is a converted ambulance which has been used as the water services truck (tools, parts, etc.). PW-153 is a standard cab truck with a service body; the floor boards and doors are rusted out. The proposed vehicle is a Crane Service Body (Steel) with Auto Crane HC-6 Mounted On Ford F550 Super duty chassis. City staff have received a bid from Altec Industries, Inc. for this vehicle through Sourcewell Cooperative Agreement Contract #012418-ALT in the amount of \$128,068.00.

This vehicle was part of the FY 21 CIP Budget in the Water Fund. It was identified as not being able to be procured via our Enterprise Fleet program.

<b>FINANCIAL IMPACT:</b> <b>Total: \$(AMOUNT)</b>	Budgeted:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
	Amount Budgeted:	\$148,770.00
	Amount Spent:	\$0
	Amount Requested:	\$128,068.00
	Budget Line Item:	501-94100-0160 #7001 Water Service Truck

**STAFF RECOMMENDATION:** The Governing Body approve the purchase of the Crane Service Body (Steel) with Auto Crane HC-6 Mounted On Ford F550 Super duty chassis, along with accessories and their installation from Altec Industries, Inc., for a total not to exceed \$128,068.00.

<b>CITY MANAGER APPROVAL:</b> Required: _____ Not Required: _____	 _____ Laszlo A. Palko, City Manager
<b>CITY ATTORNEY APPROVAL:</b> Required: _____ Not Required: _____	_____ Dean H. Crowhurst

**ATTACHMENTS:**

- 1) Quote from Altec Industries, Inc. with contract prices from Sourcewell Cooperative Agreement Contract #012418-ALT.

**Quoted for:** City of Manassas Park  
**Customer Contact:** Thomas Young  
**Phone:** / **Email:** t.young@manassasparkva.gov

**Quoted by:** Lana Livesay  
**Phone:** / **Email:** (336) 312-5947/ lana.livesay@altec.com  
**Altec Account Manager:** Travis Beish

**REFERENCE ALTEC MODEL**

CB-S	Crane Service Body (Steel) with Auto Crane HC-6 Mounted On Ford F550 Super	\$127,450
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**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1		
2		
3		
4		

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1		
2		
3		
4		
5		
6		
7		
8		

**SOURCEWELL OPTIONS TOTAL:** \$127,450

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	
2	UNIT & HYDRAULIC ACC	
3	BODY	
4	BODY & CHASSIS ACC	
5	ELECTRICAL	
6	FINISHING	
7	CHASSIS	
8	OTHER	

**OPEN MARKET OPTIONS TOTAL:** \$0

**SUB-TOTAL FOR UNIT/BODY/CHASSIS:** \$127,450

**Delivery to Customer:** \$618

**TOTAL FOR UNIT/BODY/CHASSIS:** \$128,068

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1	Miller Bluestar 185 Welder/Generator Installed, includes leads and cover	\$5,308
2	Miller Bobcat 250 Welder/Generator Installed, includes leads and cover	\$6,866
3		
4		

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **10-20** days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** 200 Altec Way, Mount Airy, NC 27030